

Name: Bri + Sarah (Williams + Balino)

We would love you hear about how **Positive Real Estate** have had a *positive* impact on your investing journey, please share with us your experience.

What specifically has the Team at PRE helped you with?

Overcoming 'analysis paralysis'!!

Pragmatism!

Do your due diligence

One meeting with Karen opened our eyes to the money we were wasting - we're on track now.

What are 2 key things you've achieved this month, quarter or year with PRE?

They could be personal and/or property/wealth creation related. They might be big wins or small wins. We love all wins!

1. We've had our Canberra investment property revalued and are taking a chunk of equity out to possibly buy H+L in Melb.

2. Heidelberg 'Cartmel Place' will settle in Dec; looking forward to seeing the finished product + hopefully make some equity + find a great tenant!!

What challenges have you had and overcome; and how?

What did you learn?

Our Servicability according to banks.

We learnt that even though our credit card is paid in full every month, it affects our servicability by \$40k for a \$10k card limit.  
We've realised we spend too much money and have made simple changes to our everyday lives in an effort to SAVE!!

Name: Ashwin & Jageeta PAA

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**What specifically has the Team at PRE helped you with?**

PRE has provided clarity as to how to  
achieve our financial goals, & create  
a strategy.

**What are 2 key things you've achieved this month, quarter or year with PRE?**

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1. Settled on 2 properties - St Julian  
& Richmond.

2. \_\_\_\_\_

**What challenges have you had and overcome; and how?**

**What did you learn?**

- Richmond turning up \$50k under value.  
↳ overcome by having buffers as  
per strategy.

Name:

John Sawyer

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**What specifically has the Team at PRE helped you with?**

We had come out of a particularly hard 5yrs.  
BAD business decisions cost us about \$200,000 in  
losses. With the mentoring we are now way ahead  
and bought 3 properties within a year.

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1. Reorganized our finance goals Purchased 10P-iskia  
2 properties in Melb - "Belle" <sup>Box Hill</sup> and one in  
Mt Gravatt east

2.

**What challenges have you had and overcome; and how?**

**What did you learn?**

Name: MAHJIB PRABATHARAN

We would love you hear about how **Positive Real Estate** have had a *positive* impact on your investing journey, please share with us your experience.

**What specifically has the Team at PRE helped you with?**

Purchased some property

**What are 2 key things you've achieved this month, quarter or year with PRE?**

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1. Looking for new job.

2. Learning new matters.

**What challenges have you had and overcome; and how?**

**What did you learn?**

Learning self employment.

12/09/2017

Name: Anne Patter

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**What specifically has the Team at PRE helped you with?**

- Being confident for 1<sup>st</sup> property and actually start w/o being scared
- And being confident we can continue this journey safely
- Have a team we trust (legal, financial etc)

**What are 2 key things you've achieved this month, quarter or year with PRE?**

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1. Purchasing 2<sup>nd</sup> property ? this month

2. purchasing 3<sup>rd</sup> property (Ishia) March 2019

**What challenges have you had and overcome; and how?**

**What did you learn?**

- Still working on visa, resilience and more resilience
- PRE team VERY SUPPORTIVE through our difficulties - THANK YOU!

Name: ARNOLD & KOTIE SWART

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**What specifically has the Team at PRE helped you with?**

Positive pressure to get us out of  
our blocks and our fear of  
investment properties

**What are 2 key things you've achieved this month, quarter or year with PRE?**

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1. Bought two properties in the  
last 6 months

2. \_\_\_\_\_

**What challenges have you had and overcome; and how?**

**What did you learn?**

Bad experience with our first  
investment done with another  
company.

Name: SEAN FEENAN

We would love you hear about how **Positive Real Estate** have had a *positive* impact on your investing journey, please share with us your experience.

**What specifically has the Team at PRE helped you with?**

SELF BELIEF THAT I CAN BE A SUCCESSFUL PROPERTY  
INVESTOR.

**What are 2 key things you've achieved this month, quarter or year with PRE?**

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1. SETTLEMENT ON MY 2nd PROPERTY. GAINED  
\$100K IN RENT.

2. Next Property - 'EMBASSY' RICHMOND VIC. HAS  
COMMENCED CONSTRUCTION

**What challenges have you had and overcome; and how?**

**What did you learn?**

COMMUNICATION, Regular Communications with PRE  
Contract manager is in place. → Ensures all requirements  
getting to settlement are achieved. = Broker, Property  
manager, legal, insurance, depreciation, + building inspections

Name:

Andrew Bui

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**What specifically has the Team at PRE helped you with?**

PRE has help me accelerate my property investment and in a manner that ~~was~~ suited my circumstances

**What are 2 key things you've achieved this month, quarter or year with PRE?**

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1. I have started attending my first workshops with new coach and venue since 2 years ago

2.

**What challenges have you had and overcome; and how?**

**What did you learn?**



Name: Christine Morgan

We would love you hear about how **Positive Real Estate** have had a *positive* impact on your investing journey, please share with us your experience.

**What specifically has the Team at PRE helped you with?**

Really helped me to build the confidence to make my first investment purchase

**What are 2 key things you've achieved this month, quarter or year with PRE?**

They could be personal and/or property/wealth creation related. They might be big wins or small wins. We love all wins!

1. Reversed house & land in Brisbane awaiting build

2. \_\_\_\_\_

**What challenges have you had and overcome; and how?**

**What did you learn?**

Getting my head around all the things that need to be done.

My bank won't lend me all the funds I was after to allow me to purchase 2 properties despite strong LVR. Now working with broker to get funds from another lender for the 2nd property.

Name: Douglas Lumsden

We would love you hear about how **Positive Real Estate** have had a *positive* impact on your investing journey, please share with us your experience.

What specifically has the Team at PRE helped you with?

lots to figure out what or how to  
rebuild after a life change.

What are 2 key things you've achieved this month, quarter or year with PRE?

They could be personal and/or property/wealth creation related. They might be big wins or small wins. We love all wins!

1. STARTING TO DEAL WITH

HOW TO INVEST IN AS A SINGLE  
PERSON.

2. MAYBE BRING MY NEW PARTNER  
INTO PRE????

What challenges have you had and overcome; and how?

What did you learn?

LOW VALUATION

ONLY HAVE 1 INVESTMENT FROM A  
PRE GIVES ME A PLACE TO BE POSITIVE  
ABOUT GROWING WEALTH.

Name: SURESH Grina

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**What specifically has the Team at PRE helped you with?**

I have bought two properties.  
PRE has helped me from start  
to finish.

**What are 2 key things you've achieved this month, quarter or year with PRE?**

They could be personal and/or property/wealth creation related. They might be big wins or small wins. We love all wins!

1. \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

2. \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**What challenges have you had and overcome; and how?  
What did you learn?**

Confident on investing

Name: MICK FITZGERALD

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**What specifically has the Team at PRE helped you with?**

PURCHASE OF TWO INVESTMENT PROPERTIES

**What are 2 key things you've achieved this month, quarter or year with PRE?**

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1. BOUGHT A TOWN HOUSE IN BRISBANE  
RENTED 1ST WEEK

2. BOUGHT AN APARTMENT IN MELBOURNE

**What challenges have you had and overcome; and how?**

**What did you learn?**

LEARNING HOW TO BE A TORD FARMER  
DEALING WITH NOT SO GREAT PROPERTY MGR

LEARNED HOW TO GET TO THE RIGHT PRE  
PERSON TO ESCALATE ISSUES - THANKS SHANE!

MAKE SURE YOU HAVE A BUFFER FINANCIALLY