

Name: Fergal Mc Menamin

We would love you hear about how **Positive Real Estate** have had a *positive* impact on your investing journey, please share with us your experience.

What specifically has the Team at PRE helped you with?

Completely understood the process and purchase of H+L
Instill confidence on furthering our Property Plan
Re organise our finances
on going learning + knowledge

What are 2 key things you've achieved this month, quarter or year with PRE?

They could be personal and/or property/wealth creation related. They might be big wins or small wins. We love all wins!

1. Got our H+L Package finished + Rented out all with the help of PRE

2. Got our place in Brisbane re Rented out. A lot of good communication between agent + us To let us know what was going on as it is a tough rental market

What challenges have you had and overcome; and how?

What did you learn?

How to re organise our finances
How to complete the build of House and land while Managing 2 young kids

Name: JARAD & DONNA KING

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What specifically has the Team at PRE helped you with?

NOT much as of YET

What are 2 key things you've achieved this month, quarter or year with PRE?

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1. STARTED EXTENSION OF APR.

2. -----

**What challenges have you had and overcome; and how?
What did you learn?**

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Name: Anita Ose

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What specifically has the Team at PRE helped you with?

David Neraldi has helped me personally with my own confidence, mindset and strength to move forward in my personal and investment goals. Consolidating debt and living simply can be more effective than higher income and higher debt.

What are 2 key things you've achieved this month, quarter or year with PRE?

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1. Through education with PRE, we refinanced 2 Sydney properties 2 years ago and sold with over \$200k profit last year. Bought a waterfront in Runaway Bay (thanks to Jason's suggestion!)
2. I'm selling half our properties to consolidate debt to be able to have one property (PPR) mortgage free. Then free to start investment journey again on my own in the near future.

What challenges have you had and overcome; and how?

What did you learn?

Marriage breakdown (divorce). Need to sell property portfolio. Sell when property value is doing well rather than when have to. Sometimes property doesn't sell as quick as wanted (ie 30 days or more)